

QUINCY VILLAGE

Statements of Financial Position

December 31, 2018 and 2017

Assets	2018	2017
Cash and cash equivalents	\$ 20,626	27,667
Investments	3,595,387	5,030,410
Statutory liquid reserves	1,951,808	890,554
Accounts receivable, net	2,799,490	2,768,336
Prepaid and other current expenses	474,996	477,052
Assets whose use is limited	258,511	258,511
Pledges receivable	8,200	13,200
Property and equipment (net of accumulated depreciation of \$36,918,716 and \$35,312,460, respectively)	22,415,293	22,910,416
Assets under capital leases (net of accumulated depreciation of \$193,993 and \$138,485, respectively)	69,843	50,033
Due from affiliates	15,548,210	5,144,378
Funds held in trust by others	5,594,226	6,196,107
Other assets	8,581	1,060
Total assets	\$ <u>52,745,172</u>	<u>43,767,724</u>

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Statements of Financial Position

December 31, 2018 and 2017

Liabilities and Net Assets	2018	2017
Accounts payable	\$ 669,639	575,599
Accrued expenses	903,282	1,019,819
Resident deposits	114,975	81,125
Entrance fee payable	700,525	878,280
Deferred revenue – entrance fees	10,413,052	10,376,437
Annuities payable	28,495	30,512
Obligations under capital leases	68,415	48,948
Long-term debt	24,428,255	15,334,685
Total liabilities	37,326,637	28,345,405
Net assets:		
Without donor restrictions	9,509,957	8,819,242
With donor restrictions	5,908,578	6,603,077
Total net assets	15,418,535	15,422,319
Total liabilities and net assets	\$ 52,745,172	43,767,724

QUINCY VILLAGE

Statements of Operations and Changes in Net Assets

Years ended December 30, 2018 and 2017

	2018	2017
Revenues and other support		
Resident services, including amortization of entrance fees of \$1,355,226 and \$1,295,409	\$ 23,403,257	20,224,706
Gain on disposal of property and equipment	-	50
Contributions, gifts and bequests	108,098	19,254
Net assets released from restrictions	131,023	110,699
Total revenues and other support	23,642,378	20,354,709
Cost of services provided		
Nursing services	7,410,884	6,736,417
Rehabilitation	2,873,817	1,754,199
Recreation and special services	584,910	602,622
Pharmacy	491,206	402,805
Social services	78,923	96,411
Physician services	48,826	48,660
Food services	1,828,244	1,777,238
Building operations and maintenance	2,314,367	2,162,410
Housekeeping	318,679	379,332
Laundry and linen	166,193	191,505
General and administrative	3,331,863	3,283,393
Employee benefits	1,188,875	1,432,935
Interest	401,882	236,953
Depreciation	1,639,561	1,366,823
Fundraising	64,718	52,489
Total cost of services provided	22,742,948	20,524,192
Excess (deficit) of revenues and other support over expenses	899,430	(169,483)
Other (expense) income		
Investment income, net of investment expense	432,267	412,314
Realized (loss) gain on investments	(471,860)	466,520
Unrealized loss on investments	(169,123)	(7,985)
Total other (expense) income	(208,716)	870,849
Excess of revenue, gains and other support over expenses and losses	690,714	701,366

QUINCY VILLAGE

Statements of Operations and Changes in Net Assets

Years ended December 30, 2018 and 2017

	<u>2018</u>	<u>2017</u>
Net assets without donor restrictions:		
Excess of revenue, gains and other support over expenses and losses	690,714	701,366
Change in net assets without donor restrictions	690,714	701,366
Net assets with donor restrictions:		
Contributions, gifts and bequests	42,311	112,685
Investment income	1,489	1,079
Unrealized (loss) gain on investments	(607,275)	601,737
Net assets released from restrictions	(131,023)	(110,699)
Change in net assets with donor restrictions	(694,499)	604,802
Change in net assets	(3,785)	1,306,168
Net assets, beginning of year	15,422,319	14,116,151
Net assets, end of year	<u>\$ 15,418,534</u>	<u>15,422,319</u>

QUINCY VILLAGE

Statements of Cash Flows

Years ended December 30, 2018 and 2017

	2018	2017
Cash flows from operating activities:		
Change in net assets	\$ (3,785)	1,306,168
Adjustments to reconcile change in net assets to net cash provided by (used in) operating activities:		
Depreciation	1,639,561	1,366,823
Provision for bad debts	543,749	276,700
Proceeds from entrance fees and deposits	1,675,886	1,856,624
Amortization of entrance fees	(1,355,226)	(1,295,409)
Unrealized loss (gain) on investments	776,399	(593,752)
Realized loss (gain) on investments	471,860	(466,520)
Gain on disposal of property and equipment	—	(50)
Contributions restricted for long-term purposes	—	(208)
Amortization of deferred financing costs	2,505	2,505
Change in assets and liabilities:		
Accounts receivable	(646,153)	(631,824)
Entrance fee receivable	71,250	(75,750)
Pledges receivable	5,000	4,800
Other assets	(5,465)	(19,601)
Accounts payable	94,040	(1,924,421)
Accrued expenses and deferred revenue other	(116,538)	(417,760)
Net cash provided by (used in) operating activities	3,153,083	(611,674)
Cash flows from investing activities:		
Acquisition of property and equipment	(1,164,248)	(1,830,468)
Net proceeds from sale (purchase) of investments	(272,609)	2,701,928
Net cash (used in) provided by investing activities	(1,436,857)	871,460
Cash flows from financing activities:		
Refunds of entrance fees and deposits	(250,196)	(182,671)
Change in entrance fee payable	(177,755)	(93,080)
Principal payments on long-term debt	(728,743)	(257,489)
Proceeds on the issuance of bonds	10,000,000	—
Financing costs incurred	(180,192)	—
Borrowings through capital leases	53,115	33,601
Repayments on capital lease obligations	(33,648)	(24,598)
Contributions restricted for long-term purposes	—	208
Change in annuities payable	(2,017)	(2,851)
Net change in due to/from affiliate	(10,403,832)	252,668
Net cash used in financing activities	(1,723,267)	(274,213)
Net decrease in cash and cash equivalents	(7,041)	(14,427)
Cash and cash equivalents, beginning of year	27,667	42,094
Cash and cash equivalents, end of year	\$ 20,626	27,667