

QUINCY VILLAGE

Statements of Financial Position

June 30, 2018 and December 31, 2017

Assets	June 30, 2018	December 31, 2017
Cash and cash equivalents	\$ 13,947	27,667
Investments	4,996,318	5,030,410
Statutory liquid reserves	891,139	890,554
Accounts receivable, net	2,781,147	2,768,336
Prepaid and other current expenses	389,080	477,052
Assets whose use is limited	258,511	258,511
Pledges receivable	8,200	13,200
Property and equipment (net of accumulated depreciation of \$36,054,663 and \$35,312,460, respectively)	22,734,691	22,910,416
Assets under capital leases (net of accumulated depreciation of \$177,341 and \$138,485, respectively)	86,495	50,033
Due from affiliates	5,038,993	5,144,378
Funds held in trust by others	6,051,065	6,196,107
Other assets	—	1,060
Total assets	\$ <u>43,249,587</u>	<u>43,767,724</u>

QUINCY VILLAGE

Statements of Financial Position

June 30, 2018 and December 31, 2017

Liabilities and Net Assets	June 30, 2018	December 31, 2017
Accounts payable	\$ 295,689	575,599
Accrued expenses	1,069,995	1,019,819
Resident deposits	170,575	81,125
Entrance fee payable	743,209	878,280
Deferred revenue – entrance fees	10,292,916	10,376,437
Annuities payable	30,057	30,512
Obligations under capital leases	85,377	48,948
Long-term debt	14,900,702	15,334,685
Total liabilities	27,588,519	28,345,405
Net assets:		
Without donor restrictions	9,316,616	8,781,009
With donor restrictions	6,344,451	6,641,310
Total net assets	15,661,067	15,422,319
Total liabilities and net assets	\$ 43,249,587	43,767,724

QUINCY VILLAGE

Statements of Operations and Changes in Net Assets

Quarters ended June 30, 2018 and year ended December 31, 2017

	June 30, 2018	December 31, 2017
Operating revenues, gains, and other support:		
Resident services, including amortization of entrance fees of \$618,919 and \$1,295,409	\$ 11,279,496	20,224,706
Interest and dividend income	189,997	427,530
Realized (loss) gain on investments	(34,353)	466,520
Gain on disposal of property and equipment	-	50
Contributions, gifts and bequests	18,314	19,254
Net assets released from restrictions	123,694	72,466
Total operating revenues, gains, and other support	<u>11,577,148</u>	<u>21,210,526</u>
Expenses:		
Nursing services	3,654,741	6,736,417
Rehabilitation	1,409,763	1,754,199
Recreation and special services	299,935	602,622
Pharmacy	205,500	402,805
Social services	37,941	96,411
Physician services	24,996	48,660
Food services	912,634	1,777,238
Building operations and maintenance	1,133,032	2,162,410
Housekeeping	158,372	379,332
Laundry and linen	75,468	191,505
General and administrative	1,600,592	3,283,393
Employee benefits	568,544	1,432,935
Interest	159,365	236,953
Depreciation	760,256	1,366,823
Fundraising and investment fee	24,143	67,705
Total expenses	<u>11,025,282</u>	<u>20,539,408</u>
Income from continuing operations	551,866	671,118
Other changes:		
Unrealized loss on investments	(16,258)	(7,985)
Total other changes	<u>(16,258)</u>	<u>(7,985)</u>
Increase in net assets without donor restrictions	535,607	663,133

QUINCY VILLAGE

Statements of Operations and Changes in Net Assets

Quarters ended June 30, 2018 and year ended December 31, 2017

	June 30, 2018	December 31, 2017
	<u> </u>	<u> </u>
Net assets with donor restrictions:		
Contributions, gifts and bequests	12,745	112,685
Interest and dividend income	737	1,079
Unrealized (loss) gain on investments	(186,646)	601,737
Net assets released from restrictions	<u>(123,694)</u>	<u>(72,466)</u>
Change in net assets with donor restrictions	(296,859)	643,035
Change in net assets	238,748	1,306,168
Net assets, beginning of year	<u>15,422,319</u>	<u>14,116,151</u>
Net assets, end of year	<u><u>\$ 15,661,067</u></u>	<u><u>15,422,319</u></u>

QUINCY VILLAGE

Statements of Cash Flows

Quarters ended June 30, 2018 and year ended December 31, 2017

	June 30, 2018	December 31, 2017
Cash flows from operating activities:		
Change in net assets	\$ 238,748	1,306,168
Adjustments to reconcile change in net assets to net cash provided by (used in) operating activities:		
Depreciation	760,256	1,366,823
Provision for bad debts	210,863	276,700
Proceeds from entrance fees and deposits	832,360	1,856,624
Amortization of entrance fees	(618,919)	(1,295,409)
Unrealized loss (gain) on investments	202,905	(593,752)
Realized loss (gain) on investments	34,353	(466,520)
Gain on disposal of property and equipment	—	(50)
Contributions restricted for long-term purposes	—	(208)
Amortization of deferred financing costs	1,253	2,505
Change in assets and liabilities:		
Accounts receivable	(416,349)	(631,824)
Entrance fee receivable	192,675	(75,750)
Pledges receivable	5,000	4,800
Other assets	89,032	(19,601)
Accounts payable	(279,910)	(1,924,421)
Accrued expenses and deferred revenue other	50,176	(417,760)
Net cash provided by (used in) operating activities	1,302,442	(611,674)
Cash flows from investing activities:		
Acquisition of property and equipment	(620,993)	(1,830,468)
Net proceeds from sale of investments	(58,709)	2,701,928
Net cash (used in) provided by investing activities	(679,702)	871,460
Cash flows from financing activities:		
Refunds of entrance fees and deposits	(207,512)	(182,671)
Change in entrance fee payable	(135,071)	(93,080)
Principal payments on long-term debt	(435,236)	(257,489)
Borrowings through capital leases	53,115	33,601
Repayments on capital lease obligations	(16,686)	(24,598)
Contributions restricted for long-term purposes	—	208
Change in annuities payable	(455)	(2,851)
Net change in due to/from affiliate	105,385	252,668
Net cash used in financing activities	(636,460)	(274,213)
Net decrease in cash and cash equivalents	(13,720)	(14,427)
Cash and cash equivalents, beginning of year	27,667	42,094
Cash and cash equivalents, end of year	\$ 13,947	27,667