

QUINCY VILLAGE

Statements of Financial Position

October 31, 2018 and December 30, 2017

Assets	October 31, 2018	December 30, 2017
Cash and cash equivalents	\$ 20,628	27,667
Investments	4,894,403	5,030,410
Statutory liquid reserves	891,621	890,554
Accounts receivable, net	2,970,298	2,768,336
Prepaid and other current expenses	555,290	477,052
Assets whose use is limited	258,511	258,511
Pledges receivable	8,200	13,200
Property and equipment (net of accumulated depreciation of \$36,628,894 and \$35,312,460, respectively)	22,491,920	22,910,416
Assets under capital leases (net of accumulated depreciation of \$188,442 and \$138,485, respectively)	75,394	50,033
Due from affiliates	5,213,448	5,144,378
Funds held in trust by others	5,921,246	6,196,107
Other assets	—	1,060
Total assets	\$ <u>43,300,960</u>	<u>43,767,724</u>

QUINCY VILLAGE

Statements of Financial Position

October 31, 2018 and December 30, 2017

Liabilities and Net Assets	October 31, 2018	December 30, 2017
Accounts payable	\$ 602,707	575,599
Accrued expenses	659,533	1,019,819
Resident deposits	117,475	81,125
Entrance fee payable	719,923	878,280
Deferred revenue – entrance fees	10,608,194	10,376,437
Annuities payable	29,468	30,512
Obligations under capital leases	75,320	48,948
Long-term debt	14,706,339	15,334,685
Total liabilities	<u>27,518,959</u>	<u>28,345,405</u>
Net assets:		
Without donor restrictions	9,556,970	8,819,242
With donor restrictions	6,225,030	6,603,077
Total net assets	<u>15,782,000</u>	<u>15,422,319</u>
Total liabilities and net assets	<u>\$ 43,300,960</u>	<u>43,767,724</u>

QUINCY VILLAGE

Statements of Operations and Changes in Net Assets

Periods ended October 31, 2018 and year ended December 30, 2017

	October 31, 2018	December 30, 2017
Operating revenues, gains, and other support:		
Resident services, including amortization of entrance fees of \$996,968 and \$1,295,409	\$ 19,274,121	20,224,706
Interest and dividend income	298,847	427,530
Realized (loss) gain on investments	(39,353)	466,520
Gain on disposal of property and equipment	—	50
Contributions, gifts and bequests	81,239	19,254
Net assets released from restrictions	119,874	110,699
Total operating revenues, gains, and other support	<u>19,734,728</u>	<u>21,248,759</u>
Expenses:		
Nursing services	6,144,073	6,736,417
Rehabilitation	2,395,521	1,754,199
Recreation and special services	495,893	602,622
Pharmacy	393,686	402,805
Social services	65,230	96,411
Physician services	41,660	48,660
Food services	1,516,005	1,777,238
Building operations and maintenance	1,945,032	2,162,410
Housekeeping	263,262	379,332
Laundry and linen	137,261	191,505
General and administrative	2,701,820	3,283,393
Employee benefits	962,218	1,432,935
Interest	317,526	236,953
Depreciation	1,345,588	1,366,823
Fundraising and investment fee	45,858	67,705
Total expenses	<u>18,770,633</u>	<u>20,539,408</u>
Income from continuing operations	964,095	709,351
Other changes:		
Unrealized loss on investments	(226,368)	(7,985)
Total other changes	<u>(226,368)</u>	<u>(7,985)</u>
Increase in net assets without donor restrictions	737,727	701,366

QUINCY VILLAGE

Statements of Operations and Changes in Net Assets

Periods ended October 31, 2018 and year ended December 30, 2017

	October 31, 2018	December 30, 2017
	<u> </u>	<u> </u>
Net assets with donor restrictions:		
Contributions, gifts and bequests	20,972	112,685
Interest and dividend income	1,111	1,079
Unrealized (loss) gain on investments	(280,255)	601,737
Net assets released from restrictions	<u>(119,874)</u>	<u>(110,699)</u>
Change in net assets with donor restrictions	(378,046)	604,802
Change in net assets	359,681	1,306,168
Net assets, beginning of year	<u>15,422,319</u>	<u>14,116,151</u>
Net assets, end of year	<u><u>\$ 15,782,000</u></u>	<u><u>15,422,319</u></u>

QUINCY VILLAGE

Statements of Cash Flows

Periods ended October 31, 2018 and year ended December 30, 2017

	October 31, 2018	December 30, 2017
Cash flows from operating activities:		
Change in net assets	\$ 359,681	1,306,168
Adjustments to reconcile change in net assets to net cash provided by (used in) operating activities:		
Depreciation	1,345,588	1,366,823
Provision for bad debts	381,830	276,700
Proceeds from entrance fees and deposits	1,495,874	1,856,624
Amortization of entrance fees	(996,968)	(1,295,409)
Unrealized loss (gain) on investments	506,623	(593,752)
Realized loss (gain) on investments	39,353	(466,520)
Gain on disposal of property and equipment	—	(50)
Contributions restricted for long-term purposes	—	(208)
Amortization of deferred financing costs	2,088	2,505
Change in assets and liabilities:		
Accounts receivable	(776,467)	(631,824)
Entrance fee receivable	192,675	(75,750)
Pledges receivable	5,000	4,800
Other assets	(78,238)	(19,601)
Other receivables	1,060	—
Accounts payable	27,108	(1,924,421)
Accrued expenses and deferred revenue other	(360,286)	(417,760)
Net cash provided by (used in) operating activities	2,144,919	(611,674)
Cash flows from investing activities:		
Acquisition of property and equipment	(952,453)	(1,830,468)
Net proceeds from sale of investments	(136,175)	2,701,928
Net cash (used in) provided by investing activities	(1,088,628)	871,460
Cash flows from financing activities:		
Refunds of entrance fees and deposits	(230,798)	(182,671)
Change in entrance fee payable	(158,357)	(93,080)
Principal payments on long-term debt	(630,434)	(257,489)
Borrowings through capital leases	53,115	33,601
Repayments on capital lease obligations	(26,743)	(24,598)
Contributions restricted for long-term purposes	—	208
Change in annuities payable	(1,044)	(2,851)
Net change in due to/from affiliate	(69,070)	252,668
Net cash used in financing activities	(1,063,331)	(274,213)
Net decrease in cash and cash equivalents	(7,040)	(14,427)
Cash and cash equivalents, beginning of year	27,667	42,094
Cash and cash equivalents, end of year	\$ 20,628	27,667