

THE LONG COMMUNITY

Statements of Financial Position

February 29, 2020 and December 31, 2019

| Assets | February 29, 2020 | December 31, 2019 |
|--|------------------------------|------------------------------|
| Cash and cash equivalents | \$ 272,143 | 291,847 |
| Investments | 9,221,447 | 9,719,619 |
| Accounts receivable, net | 37,564 | 85,442 |
| Prepaid expenses | 200,439 | 159,288 |
| Promises to give, net | 38,783 | 40,383 |
| Property and equipment (net of accumulated depreciation of \$8,348,402 and \$8,159,521, respectively) | 33,794,727 | 33,964,739 |
| Financing leases (net of accumulated depreciation of \$10,723 and \$9,790, respectively) | 6,061 | 6,993 |
| Assets under operating lease | 22,450 | 24,725 |
| Assets held in trust by others | 776,735 | 811,654 |
| Total assets | <u>\$ 44,370,349</u> | <u>45,104,690</u> |

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Statements of Financial Position

February 29, 2020 and December 31, 2019

| Liabilities and Net Assets | February 29, 2020 | December 31, 2019 |
|------------------------------------|------------------------------|------------------------------|
| Accounts payable | \$ 157,416 | 93,104 |
| Accrued expenses | 426,408 | 463,690 |
| Resident deposits | 10,700 | 11,000 |
| Due to affiliated entities | 15,379,635 | 15,323,754 |
| Annuities payable | 61,341 | 62,691 |
| Obligations under financing leases | 6,311 | 7,256 |
| Obligations under operating lease | 22,450 | 24,725 |
| Long-term debt | 25,847,567 | 26,059,537 |
| Total liabilities | 41,911,829 | 42,045,757 |
| Net assets: | | |
| Without donor restrictions | 1,543,544 | 2,109,038 |
| With donor restrictions | 914,976 | 949,895 |
| Total net assets | 2,458,520 | 3,058,933 |
| Total liabilities and net assets | \$ 44,370,349 | 45,104,690 |

THE LONG COMMUNITY

Statements of Operations and Changes in Net Assets

Months ended February 29, 2020 and year ended December 31, 2019

| | <u>February 29, 2020</u> | <u>December 31, 2019</u> |
|---|------------------------------|------------------------------|
| Revenues and other support: | | |
| Resident services | | |
| Resident services | \$ 834,446 | 5,143,021 |
| Implicit price concession | (750) | (1,000) |
| Total resident services revenue | <u>833,696</u> | <u>5,142,021</u> |
| Contributions, gifts and bequests | 43,768 | 70,023 |
| Net assets released from restrictions | — | 16,702 |
| Total revenues and other support | <u>877,464</u> | <u>5,228,746</u> |
| Cost of services provided | | |
| Nursing services | 113,890 | 678,355 |
| Recreation and special services | 22,571 | 140,561 |
| Pharmacy | 1,819 | 12,584 |
| Social services | — | 69 |
| Physician services | 1,500 | 9,000 |
| Food services | 91,028 | 598,775 |
| Building operations and maintenance | 195,257 | 1,172,068 |
| Housekeeping | 5,412 | 21,363 |
| General and administrative | 140,044 | 863,597 |
| Employee benefits | 31,922 | 176,331 |
| Interest | 158,622 | 1,077,822 |
| Depreciation | 189,813 | 1,125,370 |
| Fundraising | 2,909 | 17,760 |
| Total cost of services provided | <u>954,787</u> | <u>5,893,655</u> |
| Deficit of revenues and other support over expenses | (77,323) | (664,909) |
| Other income (expense) | | |
| Investment income, net of investment expense | 21,931 | 303,280 |
| Realized gain on investments | 6 | 131,343 |
| Unrealized (loss) gain on investments | (510,108) | 271,187 |
| Loss on sale of property and equipment | — | (764,728) |
| Total other expense | <u>(488,171)</u> | <u>(58,918)</u> |
| Deficit of revenues, gains and other support over expenses and losses | (565,494) | (723,827) |
| Loss on early extinguishment of debt | — | (48,451) |
| Change in net assets without donor restrictions | <u>(565,494)</u> | <u>(772,278)</u> |

THE LONG COMMUNITY

Statements of Operations and Changes in Net Assets

Months ended February 29, 2020 and year ended December 31, 2019

| | February 29, 2020 | December 31, 2019 |
|---|------------------------------|------------------------------|
| Net assets without donor restrictions: | | |
| Change in net assets without donor restrictions | (565,494) | (772,278) |
| Change in net assets without donor restrictions | (565,494) | (772,278) |
| Nets assets with donor restrictions | | |
| Contributions, gifts and bequests | - | 93,657 |
| Unrealized (loss) gain on investments | (34,919) | 72,585 |
| Net assets released from restrictions | - | (16,702) |
| Change in net assets with donor restrictions | (34,919) | 149,540 |
| Change in net assets | (600,413) | (622,738) |
| Net assets, beginning of year | 3,058,933 | 3,681,671 |
| Net assets, end of year | \$ 2,458,520 | 3,058,933 |

THE LONG COMMUNITY

Statements of Cash Flows

Months ended February 29, 2020 and year ended December 31, 2019

| | February 29, 2020 | December 31, 2019 |
|---|------------------------------|------------------------------|
| | | |
| Cash flows from operating activities: | | |
| Change in net assets | \$ (600,413) | (622,738) |
| Adjustments to reconcile change in net assets to net cash provided by operating activities: | | |
| Depreciation | 189,813 | 1,125,370 |
| Provision for implicit price concession | 750 | 4,174 |
| Proceeds from deposits | (300) | (200) |
| Loss on early extinguishment of debt | — | 48,451 |
| Unrealized loss (gain) on investments | 545,027 | (343,772) |
| Realized gain on investments | (6) | (131,343) |
| Realized loss on sale of assets | — | 764,728 |
| Amortization | 3,487 | 20,608 |
| Change in assets and liabilities: | | |
| Accounts receivable | 47,128 | (34,414) |
| Promises to give | 1,600 | (7,647) |
| Other assets | (41,151) | (2,231) |
| Accounts payable | 64,312 | (24,057) |
| Accrued expenses and deferred revenue other | (37,282) | 13,812 |
| Net cash provided by operating activities | 172,965 | 810,742 |
| Cash flows from investing activities: | | |
| Acquisition of property and equipment | (18,869) | (183,802) |
| Net proceeds on the sale of property and equipment | — | 1,980,000 |
| Net purchase of investments | (11,930) | (272,088) |
| Net cash (used in) provided by investing activities | (30,799) | 1,524,110 |
| Cash flows for financing activities: | | |
| Principal payments on long-term debt | (215,457) | (1,584,012) |
| Financing costs incurred | — | (52,871) |
| Repayments on financing lease obligations | (945) | (5,531) |
| Change in annuities payable | (1,350) | (1,591) |
| Change in due to affiliated entity | 55,881 | (671,150) |
| Net cash used in financing activities | (161,871) | (2,315,155) |
| Net (decrease) increase in cash and cash equivalents | (19,704) | 19,696 |
| Cash and cash equivalents, beginning of year | 291,847 | 272,151 |
| Cash and cash equivalents, end of year | \$ 272,143 | 291,847 |