

The Long Community, Inc.

Statements of Financial Position

November 30, 2023 and December 31, 2022

| | <u>November 30, 2023</u> | <u>December 31, 2022</u> |
|--|--------------------------|--------------------------|
| Assets | | |
| Cash and cash equivalents | \$ 335,134 | \$ 306,567 |
| Investments | 4,661,647 | 4,170,572 |
| Accounts receivable, net | 70,752 | 71,728 |
| Assets whose use is limited | 557,900 | - |
| Property and equipment, net | 30,290,965 | 30,955,611 |
| Funds held in trust by others | 801,569 | 769,870 |
| Other assets | 290,274 | 265,465 |
| | <u>37,008,241</u> | <u>36,539,812</u> |
| Total assets | \$ 37,008,241 | \$ 36,539,812 |
| Liabilities and Net Assets | | |
| Accounts payable | \$ 60,768 | \$ 103,081 |
| Accrued expenses | 584,211 | 495,801 |
| Resident deposits | 33,500 | 9,600 |
| Other liabilities | 111,128 | 337,733 |
| Cares act funding liabilities | 17,838 | 20,520 |
| Long-term debt, senior living | 21,157,333 | 20,660,517 |
| Due to Affiliates | 18,277,611 | 17,920,939 |
| | <u>40,242,388</u> | <u>39,548,190</u> |
| Total liabilities | 40,242,388 | 39,548,190 |
| Net Assets | | |
| Without donor restriction | (4,128,258) | (3,898,685) |
| With donor restriction | 894,110 | 890,307 |
| Total net assets (deficit) | <u>(3,234,148)</u> | <u>(3,008,378)</u> |
| Total liabilities, net assets and equity | \$ 37,008,241 | \$ 36,539,812 |

The Long Community, Inc.

Statements of Operations and Changes in Net Assets

Period ended November 30, 2023 and year ended December 31, 2022

| | <u>November 30, 2023</u> | <u>December 31, 2022</u> |
|---|--------------------------|--------------------------|
| Net Assets Without Donor Restrictions | | |
| Revenues, gains and other support: | | |
| Resident services: | | |
| Resident services | \$ 5,125,330 | \$ 5,658,658 |
| Total resident services | 5,125,330 | 5,658,658 |
| Contributions, gifts, grants and bequests | 17,384 | 28,472 |
| Government stimulus | - | 44,958 |
| FEMA funding | - | 43,600 |
| Net assets released from restrictions | 30,346 | 5,143 |
| Total operating revenues and other support | 5,173,059 | 5,780,830 |
| Expenses: | | |
| Nursing services | 782,760 | 811,413 |
| Recreation and special services | 74,285 | 79,525 |
| Pharmacy | 11,974 | 14,440 |
| Physician Services | 8,250 | 9,000 |
| Dining Services | 578,850 | 572,933 |
| Building operations and maintenance | 1,101,853 | 1,252,488 |
| Housekeeping | 21,344 | 22,913 |
| Management and general | 910,727 | 970,645 |
| Employee Benefits | 154,176 | 149,651 |
| Interest | 1,012,600 | 789,484 |
| Depreciation | 1,059,018 | 1,177,253 |
| Fundraising | 12,529 | 14,445 |
| Total expenses before non-recurring expenses | 5,728,366 | 5,864,190 |
| Non-recurring expenses, COVID-19 | 50 | 22,162 |
| Operating income (loss) before gains and losses | (555,357) | (105,523) |
| Operating income (loss) | (555,357) | (105,523) |
| Other income (loss): | | |
| Investment income, net of investment expense | 117,534 | 122,403 |
| Realized gain on investments | - | 41,496 |
| Unrealized gain (loss) on investments | 411,412 | (993,494) |
| Loss on early extinguishment of debt | (203,162) | - |
| Total other income (loss) | 325,784 | (829,595) |
| Revenues less than expenses | (229,573) | (935,118) |
| Grant revenue - capital | - | 24,013 |
| Decrease in net assets without donor restrictions | (229,573) | (911,105) |

The Long Community, Inc.

Statements of Operations and Changes in Net Assets

Period ended November 30, 2023 and year ended December 31, 2022

| | <u>November 30, 2023</u> | <u>December 31, 2022</u> |
|---|------------------------------|------------------------------|
| Net Assets With Donor Restrictions | | |
| Contributions, gifts, grants and bequests | 2,450 | 1,099 |
| Unrealized gain (loss) on investments | 31,699 | (188,454) |
| Net assets released from restrictions | <u>(30,346)</u> | <u>(5,143)</u> |
| | | |
| Increase (decrease) in net assets with donor restrictions | <u>3,803</u> | <u>(192,497)</u> |
| | | |
| Decrease in net assets | (225,770) | (1,103,602) |
| Net Assets (Deficit), Beginning | <u>(3,008,378)</u> | <u>(1,904,776)</u> |
| Net Assets (Deficit), Ending | <u><u>\$ (3,234,148)</u></u> | <u><u>\$ (3,008,378)</u></u> |

The Long Community, Inc.

Statements of Cash Flows

Period ended November 30, 2023 and year ended December 31, 2022

| | November 30, 2023 | December 31, 2022 |
|---|-------------------|-------------------|
| Cash Flows From Operating Activities | | |
| Decrease in net assets | \$ (225,770) | \$ (1,103,602) |
| Adjustments to reconcile increase (decrease) in net assets (deficit) to net cash provided by (used in) operating activities | | |
| Depreciation | 1,059,018 | 1,177,253 |
| Provision for doubtful collections | 2,897 | - |
| Proceeds from non-refundable fees and deposits | 23,900 | (600) |
| Loss on early extinguishment of debt | 203,162 | - |
| Unrealized (gain) loss on investments and change in fair value of funds held in trust by others | (443,111) | 1,181,948 |
| Realized gain on investments | - | (41,496) |
| Amortization of deferred financing costs | 17,943 | 20,924 |
| Amortization of bond discount | 5,316 | - |
| Changes in assets and liabilities | | |
| Accounts receivable | (1,921) | (35,371) |
| Other assets | (24,809) | 25,400 |
| Accounts payable | (42,312) | 14,224 |
| Accrued expenses | 88,410 | (17,568) |
| Other liabilities | (226,605) | 177,628 |
| CARES act funding liabilities | (2,682) | 20,520 |
| Net cash provided by operating activities | 433,435 | 1,419,259 |
| Cash Flows From Investing Activities | | |
| Acquisition of property and equipment | (394,373) | (208,339) |
| Purchases of investments | (79,091) | (118,974) |
| Proceeds from sale of investments | (558,472) | 66,904 |
| Net cash used in investing activities | (1,031,936) | (260,409) |
| Cash Flows From Financing Activities | | |
| Principal payments on redemptions of long-term debt | (1,079,860) | (1,767,333) |
| Proceeds from issuance of long-term debt | 21,916,634 | - |
| Early payoff of long-term debt | (19,797,769) | - |
| Financing costs paid | (768,611) | - |
| Change in due to affiliated entity | 356,673 | 620,592 |
| Net cash provided by (used in) financing activities | 627,067 | (1,146,740) |
| Net change in cash, cash equivalents and restricted cash | 28,567 | 12,108 |
| Cash, cash equivalents and restricted cash, beginning | 312,978 | 300,870 |
| Cash, cash equivalents and restricted cash, ending | <u>\$ 341,545</u> | <u>\$ 312,978</u> |
| Cash and cash equivalents | \$ 335,134 | \$ 306,567 |
| Restricted cash in investments | 6,411 | 6,411 |
| Total cash, cash equivalents and restricted cash | <u>\$ 341,545</u> | <u>\$ 312,978</u> |